# Unified Mobile Management Mobile Threat Defense All In One

The Partner Advantage

Name, Role, Date



# **The Mobile Threat Numbers**







90% **of successful cyberattacks** originate at endpoint devices<sup>1</sup>

70% of successful **data breaches** originate at endpoint devices<sup>1</sup>

In 2022 **50%+ of mobile devices** were exposed to a **phishing attack**<sup>2</sup>





67% of **remote workers failing** to fully adhere to **cybersecurity policies** at least once<sup>3</sup>

In 2023 **62% of companies** suffered a **security breach** connected to **remote working**<sup>4</sup>



<sup>1-</sup> What is Endpoint Security?, IBM 2- 2023 Mobile Security Index Report, Verizon. 3- Why Employees Violate Cybersecurity Policies, Harvard Business Review

<sup>4- 2023</sup> Work-from-Anywhere Global Study Report, Fortinet

# **Endpoint Landscape: Cyber Threat Scenario**

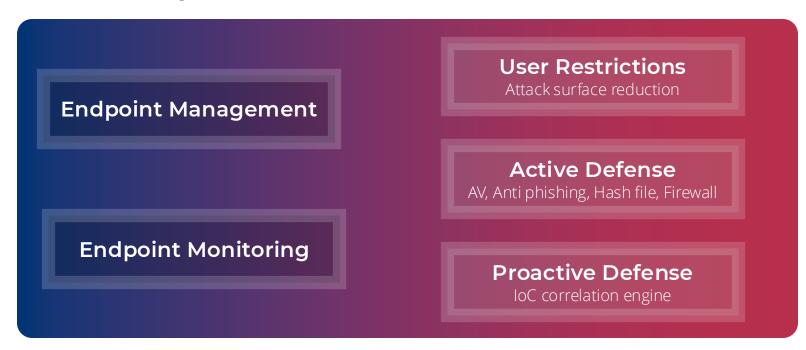
**Unified Endpoint Mobile Threat** Management **Defense Active Defense Endpoint Monitoring** Anti virus, Anti phishing



# to manage, monitor and protect mobile devices and endpoints from a single web dashboard

**Unified Endpoint Management** 

Threat Defense

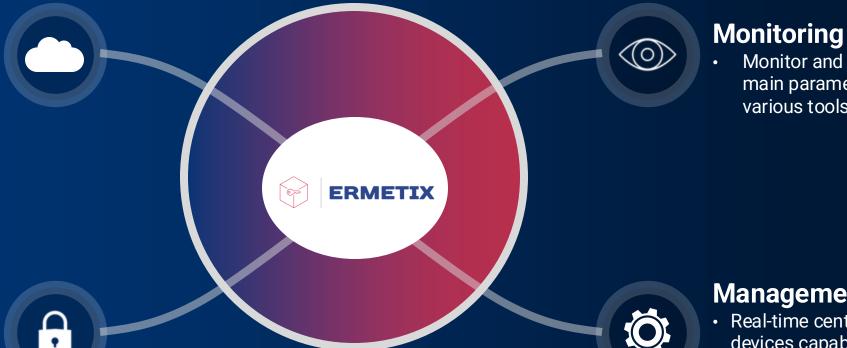






## **Cloud enrollment**

- Multi-tenant platform native
- Fully automated mode
- Real time Cross-Platform device enrollment



# Management

various tools

• Real-time centrally managed devices capabilities

Monitor and control of

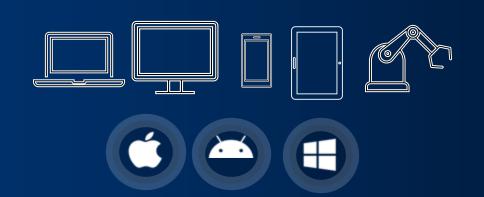
main parameters through

- 200+ applicable restrictions
- Remote Management tools

# AV + Anti-Phishing

**Security** 

- Safe browsing provided by
  - malicious sites
- Identification and blocking features.





# One solution VS. multiple Vendors







- 1. Increase efficiency
- 2. Reduce operational costs
- 3. Consolidate Know-How



# **Cross-industry advantages**

### **Maximized productivity**

- Manage eterogeneus devices from one single platform
- Automate repetitive tasks

### **Multitenant Management**

- Suitable for both MSPs and IT Managers
- White-Labeling options

# Flexible Licensing for Limitless Scalability

Choose the license type best fitting to the mobile ecosystem

## **Seamless Integrations**

- Natively integrates with existing SIEMs and SOARs
- Devices general security posture for Zero-Trust approach

# Certified for all Major Operating Systems

Full compatibility and dedicated features across all platforms

# Comprehensive Regulatory Compliance

Pre-built configuration settings based on compliance frameworks



# Why Partner?

- Unparalleled competitive advantage on unique technology
- Wide range of complementary services to be added to your existing portfolio
- Guaranteed margins for consistent business growth
- Continuate Sales and Technical Training opportunities
- Partner Program sales and marketing benefits



# Licensing mode

### **ENTRY PACK**

Ideal for organizations with a small ecosystem of devices, but needing centralized management combined with the security of an advanced Antivirus.

### **CORE**

### ADVANCED PACK

Designed to automatically manage a device ecosystem to ensure security with flexible configuration and customization options thanks to the support of SSO.

### **ENTERPRISE**

### **TOP PACK**

Simply the best in both management and device security. Ideal for large ecosystems, it is equipped with a View Screen Remote and a superior Cyber Threat Intelligence module

## **CORPORATE**

# MANAGED-SERVICE PACK

The Multi-instance version, dedicated to MSSPs. Available also On-Premise, it features integration module to communicate with the most popular SIEMs and SOARs.

### **MSSP**



# **Next Steps...**

1. Reach out to your preferred Distributor and learn about Ermetix Partnership benefits

2. Get a Demo License for your deep technical evaluation

3. Schedule a business call with us to setup the Partnership Agreement

4. Work with your Partner Account Manager on your next opportunity!





# **Thank You**

